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### **Managing Benefits CERTIFICATION**



Managing Benefits provides managers and practitioners from multiple disciplines with applicable guidance encompassing benefits management principles, practices and techniques, enabling organisations to optimise the return from their investments in change initiatives.

#### Managing Benefits Equals Better Outcomes.

Change initiatives often fall at the first hurdle as the business case fails to convince senior management of the return on investment.

This creates major problem for project teams, as they struggle to secure funding for essential change initiatives.

Managing Benefits training and certification are designed for people who need to understand the Five Case Model (HM Treasury's tried and tested best practice guidance for decision making) and how it is used to develop effective spending proposals that establish a clear need for change and set clear objectives for return on investment. This results in reduced unnecessary spending and improved decision-making processes, whilst giving project teams a significantly greater chance of securing the necessary funding and support for change initiatives.

Managing Benefits training and certification will equip you with the skills to deliver effective spending proposals time after time, no matter the sector.



#### **KEY TEXT: Managing Benefits**

The 'Managing Benefits' handbook provides managers and practitioners from multiple disciplines, working in a variety of industries and organisations, with practical and actionable guidance encompassing benefits management principles, practices, and techniques. The perfect companion to the Managing Benefits certifications, the handbook contains a wealth of information on how to apply benefits management at a portfolio level, as well as at individual programme and project levels.

Managing Benefits is available to purchase from our online bookstore.

#### Some of the Benefits of Managing Benefits Certification

#### Individual

- Enhance your CV and boost your future salary and employment prospects with your certified and verified knowledge.
- Enhance your professional competence by developing a multidisciplinary and holistic knowledge of benefits and how they are managed successfully.

#### **Organisation**

- Improved ROI from change initiatives as more benefits are realised earlier and, therefore sustained for longer.
- Better use of available resources allows you to achieve more with
- Verified ability to demonstrate more efficient and effective practices, increasing credibility.





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# Managing Benefits FOUNDATION



The Managin Benefits Foundation Certification introduces individuals to the principles, practices, and techniques of benefits management and provides guidance on how benefits can be managed to maximise ROI from the investments made in change initiatives.

## What does the Managing Benefits Foundation Certification Cover?

The Foundation Certification provides individuals with the knowledge and understanding of the principles, practices and techniques of benefits management that will enable them to work effectively in a range of benefits management roles.

#### **Learning Outcomes**

Successful candidates will understand the practices, techniques, roles, responsibilities, and documents involved in managing benefits. More specifically, they will know and understand:

- ✓ Definitions, scope and objectives of benefits management, barriers to its effective practice, and the key success characteristics
- Principles upon which successful approaches to benefits management are based
- ▼ Five practices contained within the Benefits Management Cycle and relevant techniques applicable to each practice
- ✓ Key elements of portfolio-based benefits management
- Scope of the key roles and responsibilities for benefits management and the typical contents of the main benefits management documentation
- Approaches to implementation and the factors to consider in sustaining progress.

#### **Course Details**

**Level** Beginne

Length

Online: 10-12 Hours Classroom/Virtual: 3 Days

Pre-requisites
None

**Exam Format** 

Multiple Choice, 50 Questions

**Exam Duration** 

40 Minutes

Pass Mark 50%



## Who is the Managing Benefits Foundation Certification for?

Managing Benefits is ideal for anyone involved in managing benefits at project, programme, or portfolio level. This includes change leaders (e.g. senior responsible owners & directors of change), change initiators (e.g. strategic planners and policy leads), change appraisers and evaluators (e.g. business case developers and project appraisers), change implementers/enablers (e.g. portfolio, programme & project managers), and change support staff (e.g. portfolio, programme & project office staff).











# Managing Benefits PRACTITIONER



The Managing Benefits Practitioner Certification is designed to take the understanding established during the Foundation Certification and develop the ability to apply it to the management of benefits in a live organisational context.

## What does the Managing Benefits Practitioner Certification cover?

After the understanding established in the Foundation Certification, the Managing Benefits Practitioner Certification equips individuals with the knowledge and skills to tailor the *Managing Benefits* guidance to a given scenario

#### **Learning Outcomes**

In addition to the understanding required of a successful Foundation Level candidate, successful candidates should be able to advise on the implementation of appropriate practices and techniques, and apply these practices and techniques in a live organisational context.

Specifically, successful candidates should be able to:

- ✓ Plan the implementation of benefits management, select appropriate strategies to sustain and measure progress
- Select and adapt the principles, practices and techniques to suit different organizational contexts
- Apply activities that should be undertaken during each of the practices of the Benefits Management Cycle together with the accountabilities and responsibilities of each of the defined roles
- Evaluate examples of benefits management information (documents)
- Analyse the solutions adopted in relation to a given scenario.

## Who is the Managing Benefits Practitioner Certification for?

Course Details

Level

Length

Online: 15-20 Hours Classroom/Virtual: 2 Days

**Pre-requisites** 

Managing Benefits
Foundation

**Exam Format** 

8 Questions 10 Marks Per Question Open Book

**Exam Duration** 

2 Hours 30 Minutes

Pass Mark 50%



As with the Foundation Certification (see above), the Practitioner Certification is aimed at anyone involved in the selection and delivery of business change initiatives, as well as the realization of benefits from these initiatives.











## Flexible Study Options

#### Study online

- Study at your own pace on our dedicated Learning Platform
- Access the course and exam anywhere, anytime
- Engaging and expert content



You can study our course online at your own pace from anywhere in the world via our dedicated Learning Platform.

Designed by skilled animators and the most knowledgeable script writers, our online courses are incredibly engaging and use a mix of audio, film, animation, pictures and diagrams; this ensures they are suitable for all types of learners.

Quality online learning is at the heart of what we do, so when you study a Training ByteSize course you can be assured of a tried and tested quality product.

#### Study in a virtual classroom

- Teaching in the comfort of your home or office
- Ask questions to our trainers throughout the training using a webcam or headset
- Expert trainers
- Access training and take your exam anytime, anywhere



Our Virtual Course platform delivers accredited and certified training, led by leading subject matter experts, direct to your home, mobile, computer or office without the hassle of travelling or staying away. It is so easy to fit in an online class into your busy schedule; simply log in from home, the office, or even while you are travelling.

Students can ask questions using a headset, webcam, or a chat window, and have their questions answered, just like in a traditional classroom. Questions can be lined up and answered at intervals without interrupting the teacher's flow of thought. There is no difference in the level of interaction – in fact, distractions are significantly reduced because of this way of teaching.

If you have a group to train, we have a structured programme in place to ensure everyone gets the most out of the course. We offer a managed service where we can provide regular reports on learners' progress and share quiz results to ensure only those that are ready are put forward for the exam.









E-LEARNING





#### Study onsite

- Bespoke training option
- Cost effective learning for groups
- Save time and money on travel expenses - we come to you
- Access to some of the best trainers in the industry
- Pre-course learning materials
- Telephone and email support



If you are looking to train a team of people, you will find that our onsite training is a viable and cost effective option for you. You will also find you save money through the omission of travel, accommodation, and dinner expenses.

If you have a training room onsite you are more than welcome to take advantage of that. Or if you prefer, we could organise the project management training at a local venue, giving delegates a fresh learning environment.

Our trainers have a minimum of 10 years training experience, and with extensive experience in running and managing live projects, they have the real-life experience to bring the training to life and ensure that learners gain applicable knowledge.

Contact our expert team of learning advisors for a tailored quote and to find out more.



## Fully Accredited Training, **Globally Recognised**

Organizations and governments invest in projects and programmes to realize benefits, so realising and managing those benefits successfully are of vital importance to maximise the return on investment made in change initiatives.

By completing your Managing Benefits training and certification with Training ByteSize, you will develop skills that are in high demand and gain qualifications that are respected in organisational of all sizes across every industry.

Fully accredited by APMG International, Managing Benefits certification with Training ByteSize will equip you with the knowledge and skills to succeed when it comes to managing benefits, and your qualifications will travel with you, standing you in good stead wherever you go.















## **About Us**

At Training ByteSize, we are experts in delivering accredited project, programme and IT service management training through a range of study styles. With **over 30 years' experience** in the industry, your success is key to our success.

We understand how people learn, we know how to train people to pass their exams, and we employ the best trainers and specialise in small class sizes to help you get the best from your investment.

We are very proud to boast an almost 100% pass rate in our exams and we are delighted with our five star reviews from individual learners to international corporate clients alike. As a business that is passionate about engaging, educating, enhancing and empowering project professionals worldwide, Training ByteSize is a well-established and trusted organisation that knows what it takes for professionals to succeed in today's everchanging world.

We thrive on providing a reliable service to customers and we are proud to maintain an exceptional renewal rate with our corporate clients. Perhaps one of the biggest reasons for this success is our bespoke approach; we provide the training in the exact way you want it, whether that is on-site, online, virtual, classroom-based or a combination of these. As a family-run business we are small enough to care, but big enough to support clients from start to finish in the way they would like to learn.

All our trainers are highly experienced and respected project and change managers in addition to being passionate accredited trainers. They each bring a wealth of experience to the classroom with a minimum of 15 years practical experience and 10 years training experience.

Wherever in the world you are, we are here to help. We can carry out a comprehensive analysis of your business to accurately identify gaps in skills and knowledge, and tailor packages to meet your exact requirements. Please speak to our friendly team of experts today to find out how we can help.

Country Manager

TrainingByteSize

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# Accredited training with exceptional pass rates. Delivered online, in the classroom, blended, or virtually.

#### Our portfolio of industry-leading qualifications includes:

- AgileBA®
- AgilePM®
- APM Apprenticeships, PFQ, PMQ and ChPP
- Managing Benefits™
- Business Analysis
- Business Relationship Management®
- Certified PPP Professional (CP3P)
- Change Management
- Essentials for PMO Administrators

- ITIL® 4
- Managing Benefits
- Managing Successful Programmes®
- Praxis™
- PRINCE2 Agile®
- PRINCE2®
- Professional Scrum Master
- Project Planning and Control
- Service Desk Analyst

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## www.trainingbytesize.com.au



t. +61 (02)8072 0653 e. learning@trainingbytesize.com w. www.trainingbytesize.com.au hq. Suite 6, Evandale Place, 142 Bundall Road, Bundall, QLD 4217

